

SATARIANO 

Satariano Projects Profile An Introduction

HISTORY

The origins of what has now become one of the leading and most recognised brands in Malta, can be traced back to 1898 when Roger Satariano started importing and selling sanitary ware and other building materials as the regional sales manager for a most reputable manufacturing and exporting firm from Birmingham UK. Whilst Roger's son George also started his own import company importing sanitary ware and other building materials. Father and son decided to merge firms - Roger Satariano & Son. In 1934 the company signed an exclusivity agreement with Ideal Standard.

The business continued to grow and expand into new sectors relating to the building industry, besides sanitary ware. Throughout the eighties, the company started trading in air-conditioners, solar water heating units, oil-fired boilers, plumbing pipes and fittings, ceramic floor and wall tiles, together with specialised industrial tiling.

The Group's continued expansions led to the creation of the projects department, officially formed during the late eighties and immediately becoming a formidable force in the local market.

Under the responsibility of Joe Satariano, the company also expanded into the real estate market and in 1987 constructed their first block of luxury apartments on Tower Road promenade in Sliema. From then on the business continued to grow and today the company has undertaken a number of projects successfully and has gained an excellent reputation in the real estate market.

In 2002, seeking to venture into new business sectors the company started discussions with SCIC Cucine of Parma, Italy considered to be one of the leading manufacturers of kitchen furniture in Europe. An exclusive distributorship was signed with SCIC Cucine that same year.

Now in its fourth generation, Satariano continued to expand, reinforced by an infusion of fresh family members. The wide portfolio of leading international companies spans all areas of the home and hospitality sectors. Apart from continually enlarging the display area and increasing the number of brands available from their flagship showroom in Msida, in 2010 Satariano opened its first furniture showroom, under the brand name SATARIANOHOME.

Still a family run business, the Satariano brand stands for the ambition of a modern Malta to enjoy the highest possible quality of life. True to the family philosophy, Satariano continues to provide the guarantee of quality, luxury and convenience that have set it apart from its competitors. Innovation, high standards and constant client-focus, along with constant introduction of new products and brands have enabled Satariano to shape and move the market forward in terms of design and business.

Still a family run business in its fourth generation, Satariano continues to expand, reinforced by an infusion of fresh family members.



PHILOSOPHY

The Satariano brand stands for the aspirations of modern Malta and the enjoyment of the highest possible quality of life.

Satariano stands for luxury and top quality, coupled with the most suitable financial solutions. The Group constantly seeks to establish new partnerships with other worldwide market leaders not only to introduce new products to the local market but also to offer clients the best, most complete and satisfying services possible.

Satariano is a client-oriented company focusing on delivering the highest quality products and services to our clients. The Group is committed to excellence and paying sharp attention to the quality of our work and services. Perfectionism is our mantra.

Our business model enables us to offer our clients a holistic approach - a wide range of complete solutions that exceed their demands, suit their various tastes and styles, fulfil their needs and budget.

Since the start of the building boom in the mid-1960's, Satariano's project department has worked closely with every major construction project on the Maltese Islands.

Due to Satariano's reputation and experience within the industry, developers and investors as well as architects and engineers entrust big projects to the company with peace of mind that Satariano will deliver on time, within budget, whilst offering the best quality product.

Also due to the large amount of projects carried out over the years, Satariano has also built a very strong relationship with leading contractors, who repeatedly work together on various sites and projects. This facilitates the work on the projects and creates an atmosphere of teamwork and co-operation between the various companies making them more efficient and cost effective.

Vast experience in this department together with solid relationships with leading suppliers worldwide has resulted in developers choosing Satariano's project department.

Without doubt, the continued success enjoyed by the projects department is principally attributable to the quality of the people involved. Subcontracted tile layers are only contracted by Satariano provided they adhere to strict quality standards. Moreover, people employed directly with the projects department have worked with the company for many years, ensuring continuity, ever increasing expertise and retain the same high standards from one project to the next.

The combination of uncompromising high standards, solid teamwork, vast technical expertise and an overall feel good factor makes Satariano's Project Department a leader in its field.

Satariano Group is proud to be part of a number of turnkey solutions projects for bathrooms, flooring as well as mechanical and electrical contracting, plastering, carpentry and other works related to finish a building.

"Engaging Satariano for the internal finishes at Mercury Tower proved to be one of our best project decisions. Satariano's team contributed towards creating within FIMBank's global head office an elegant interior that cleverly marries a modern and exquisite design with functionality. Their reputation for high quality brands and superior service is well deserved."

Silvio Mifsud

*Executive Vice President
FIMBank plc*



SHOWCASE PROJECTS *Midi Q1 Apartments*

Satariano was the Main contractor in a consortium to complete all the finishes in 30 top luxury apartment and 3 Penthouses.

The latest stage of the Tigné Point Development - known as Q1 - is a 13 storey block of apartment and penthouses in Malta just overlooking the beautiful World Heritage Site, Valletta. Luxuriously finished, the block is found closer to the shoreline than any other block within Tigné Point. Each apartment and penthouse enjoys stunning panoramic sea views from its wide frontage, and are located within close proximity to Fort Tigné, separated only by a quiet footpath.

Using world renowned brands which included Ideal Standard, Noken, Porcelanosa, Ceramiche Rex floor tiling in a large format 180 x 80 cm and Krion vanity basins. WAVIN, EKO PLAST large diameter PPR pipes and fittings were used in this prestigious project.

The project was taken over from the clients MIDI PLC in shell back in March 2015 and completed and handed over to the clients by June 2015. Satariano was contracted with all the finishing works which included:

- all the M&E Services
- air conditioning
- Internal floor tiling
- all external paving,
- supply and installation of sanitary ware and fittings,
- plastering of the façade and the internal of the apartments,
- soffits and internal led lighting apertures,
- swimming pools in the three penthouses,
- aluminium apertures and landscaping.



SHOWCASE PROJECTS *James Caterers, Food Factory, Bulebel*

The catering company has invested €16 million in a new factory in Bulebel. The 'Food Factory' has a foot print on 16,000m². This state of the art factory has the capacity to prepare 10,000 meals daily.

The project was completed at the beginning of 2017 and Satariano was contracted with the supply and installation of:

- 12,000m² of heavy duty industrial floor tiles
- Grouting with epoxy



SHOWCASE PROJECTS *The Adelaide Apartments*

A ground-breaking and Gold-standard, brand new building located on one of the most privileged sea/beachfront streets in Malta on the “sunny side” of the Prestigious Tower Road, Sliema.

These Chic rental apartments offer the opportunity to lease one of the 14 well-appointed and fully furnished residences each one tastefully designed with sophisticated interiors and cutting-edge technology to bring new levels of spatial luxury.

Satariano was contracted to supply and install:

- 40 Ideal Standard bathrooms including wall and floor tiles for the apartments
- Novamobili bedroom and living room furniture for the apartments
- Bathrooms, plumbing, floor and wall tiles for the office.



SHOWCASE PROJECTS *Dolmen Resort Hotel*

The Dolmen Resort Hotel, part of the Tumas Group, has undergone an extensive refurbishment programme. The refurbishment, will reach its peak early this year, with aim to enhance guest satisfaction, as well as continued superior quality through modernising design and decor and adding new amenities.

Guests will be welcomed to: refurbished bedrooms with brand new bathrooms and the construction of 48 new guest rooms; a freshly designed lobby and the installation of new elevators; total refurbishment of the hotel's exterior façade; renovated restaurant with an open kitchen concept; 22-metre heated indoor pool; completely redesigned and extended Dolmen Room; a revamped Oracle Conference Centre;

Satariano was responsible for all the electrical and plumbing works for 380 bathrooms and bedrooms together with the supply of:

- 380 Ideal Standard bathrooms
- 12,000m² bathroom wall and floor tiles
- 11,000m² large format tiles
- 380 Porcelanosa Krion basins made to measure on specific design



SHOWCASE PROJECTS *Salini Resort*

This stylish hotel is decorated to high standards with much attention to detail. The palette of colours for the decor is inspired by the natural earthy tones of the beautiful Mediterranean scenery.

The hotel boasts 237 brightly-lit, stylishly-furnished spacious rooms enjoying either sea or countryside views.

Satariano was entrusted with:

- Supply of Ideal Standard sanitary ware
- Supply and laying of 10,000m² of wall and floor tiles.



SHOWCASE PROJECTS *Seashells Resort at Suncrest*

The interior of the Seashells Resort Malta reflects a contemporary style with a relaxed, bright and casual atmosphere boasting with fantastic sea views of the Mediterranean Sea.

The project commenced in January 2015 and was completed in April 2015, a record time of 4 months to hand over such a major project back to the clients. Satariano was awarded the contract to supply and install on a turnkey basis 250 bathrooms and bedrooms.

Works included:

- all the plumbing work
- electrical work
- supply and installation of the sanitary ware
- supply and lay of some 7000m² of wall tiling
- 9,000m² of bedroom floor tiling.

WAVIN, EKO PLAST large diameter PPR pipes and fittings were used in this project.



SHOWCASE PROJECTS *Portomaso Laguna Apartments*

Outstanding, prestigious and exclusive are just a few ways to describe this new luxurious concept. Forming part of Malta's most prestigious and elite residential complex. This project has a footprint of 7,300m² with 44 apartments built over 7,560m² floor area and approx. 1,000m² of terrace area.

Satariano was entrusted with:

- Supplying Ideal Standard bathrooms and tiles
- Underfloor heating
- Large format tiles.



SHOWCASE PROJECTS *FIMbank, Mercury Tower*

The decision to base FIMBank's operations in Malta was the result of a study commissioned in 1994 by the Bank's initial group of investors.

Mercury Tower, the building which hosts the new Malta head office of global trade finance specialist FIMBank plc is a state-of-the-art and environmentally-friendly building forming part of The Exchange, the financial and business centre in the heart of St. Julian's. The project was one of the largest contract carried out this year by Satariano's project department. Eye to detail, quality and experience together with perfectionism had to be met at all times.

Satariano was contracted with all the internal finishes of both offices and common areas including:

- wall plastering and painting
- gypsum and steel soffits
- raised access flooring
- bathroom wall and floor tiling
- parquet flooring
- all marble and granite works
- stainless steel structures and cladding



SHOWCASE PROJECTS *The Westin Dragonara Resort*

The conference centre boasts 1,400m² of dynamic meeting space that can host any support and group configuration.

The Westin Dragonara Resort, has recently refurbished, the conference centre making it an exceptionally versatile space for both meetings and banquets. Satariano are proud to have worked on this project which included the complete refurbishment of the conference centre bathrooms.

Satariano was entrusted with:

- plumbing and electrical works
- ventilation duct work
- Porcelanosa wall and floor tiles
- vanity units with marble tops
- Inda accessories
- Medicinics hand dryers



SHOWCASE PROJECTS *HSBC Bank Malta plc*

The HSBC Operations Centre in Qormi comprises of a state-of-the-art project, which took 28 months to complete, and which is HSBC Bank Malta plc's biggest infrastructural project in Malta to date.

The operations centre now houses a total of 16 different departments hosting 550 employees. A central security control room has been constructed to meet HSBC's international standards. Satariano is proud to have been awarded part of this project which included the cladding and tiling of of the façade together with the supply of other internal finishes.



SHOWCASE PROJECTS *Tigné Point Residence*

Tigné Point bridges the gap between the island's rich cultural heritage, and an altogether modern, luxurious and sophisticated lifestyle.

At Tigné Point, Satariano was awarded complete finishes packages of the luxury apartments.

Throughout this contract our project team also worked with individual owners to finish the apartments to their requirements. The project team was responsible for preparing the drawings and designs for each client, always observing the highest quality and standards in both finishes and workmanship.

Satariano was entrusted with:

- preparation of drawings and designs for each individual apartment owner
- plastering and painting
- floor tiles throughout each apartment
- bathroom floor and wall tiles
- sanitary ware + fittings

SHOWCASE PROJECTS

Corinthia Hotels

“Satariano have worked on a number of projects for the Corinthia Group and have built an excellent relationship with our project management division and quality project management. These projects have spanned over twenty years and include the Corinthia Palace Hotel, Mistra Village Club Hotel, the Jerma Palace Hotel, the Corinthia San Gorg Hotel and the Corinthia Marina Hotel as well as the Corinthia Bab Africa Hotel in Libya.

Whilst this has given a sense of continuity to Satariano and the Group, Satariano have been chosen

on the merits of competitive tendering. The fact that Satariano were chosen says a lot for their professionalism. With Satariano, one sees the same faces on site year after year and that means experience and continuity. Corinthia sells 4 and 5 star products, and this means their décor must attain that level of finish that their guests would expect. Quality project management is the philosophy behind attaining this goal and any company which is not up to standard will not be involved in Corinthia Groups projects.”

Spokesperson
for the Corinthia Group





SHOWCASE PROJECTS *Radisson Blu Resort & Spa, Golden Sands*

Island Hotels Group entrusted Satariano with the contract for their new hotel The Radisson SAS Golden Sands Resort & Spa in Golden Bay.

The deadline for completion was a challenging feat for all involved as the hotel could not afford any delays in opening as it was scheduled to host the Commonwealth Head of Governments Meeting held in Malta in November 2005.

Satariano was entrusted with:

- supply of Ideal Standard sanitary ware for 400 luxury bathroom suites
- supply and installation of bathroom wall and floor tiles produced by Spanish manufacturers, Porcelanosa.
- all balcony tiling
- all public bathrooms
- indoor and outdoor pools

“We are very happy to have appointed Satariano again, as they always meet deadlines and come up with the best goods”

Winston Zahra
Managing Director of Island Hotels Group



SHOWCASE PROJECTS *Hilton (Malta) Hotel*

Hilton Malta Hotel was part of a large property development on the St. Julian's seafront.

The Hilton Malta Hotel opened its door in March 2000 boasting 294 deluxe guest rooms with a promise that the same high standards of finish that Hilton Hotels are renowned for are retained.

Satariano was entrusted with:

- Ideal Standard luxury sanitary ware for the 300 bathrooms in the suites and guest rooms
- Supply of tiling for the indoor and outdoor pool, which is one of the biggest on the island

Last year the hotel underwent an extensive refurbishment which involved upgrading of 2,943 rooms, new food and beverage outlets and extended lounge facilities and pool area.

Satariano was entrusted with the complete refurbishment of the outdoor swimming pool and tiling of the main restaurant.



SHOWCASE PROJECTS *InterContinental Hotel*

Another large project that was entrusted to Satariano is the Intercontinental Hotel Malta.

Satariano was contracted to supply and install:

- Ideal Standard luxury sanitary ware for the 450 bathrooms in the suites and guest rooms
- ceramic tiles in guest rooms
- tiles for the hotel façade supplied by industry façade specialists Buchtal
- decking area of the indoor and outdoor pools
- tiling of conference centres, restaurants, public areas and a 2,000m² exhibition centre.
- internal tiles of 17m indoor and 47m outdoor pools by leading manufacturers floorgres.

Throughout the duration of the project, Satariano supplied over 25,000m² of tiles and had more than 30 tile layers working on site. The finished product is testament to Satariano's commitment to excellent workmanship, project management experience, design and eye for detail.

COMPLETED JOBS ENRUSTED TO SATARIANO

HOTELS

Seashells Resort at Suncrest
The Hilton Malta Hotel
The Westin Dragonara Resort
Intercontinental Hotel
Radisson Blu Resort & Spa Golden Sands
Radisson Blu Resort - St. Julians
Corinthia Palace Hotel & Spa
Corinthia San Ġorġ Hotel
Corinthia Marina Hotel
Le Meridien St Julians Hotel and Spa
Fortina Spa Resort
The Preluna Hotel & Spa
Ramla Bay Resort
The George Hotel
Hotel Phoenicia
Seabank Resort & Spa
Golden Tulip Vivaldi Hotel
Xara Lodge
Maritim Antonine Hotel & Spa
San Antonio Hotel & Spa
Radisson Blu Resort, St. Julians

HOTELS

Mellieħa Holiday Center
Mellieħa Bay Hotel
Cavalieri Hotel
Hotel Santana
Ta' Ċenċ Hotel
Cornucopia Hotel
Riviera Resort & Spa
St. Patrick Hotel
San Andrea Hotel - Xlendi Bay
Grand Harbour Hotel
La Vallette Resort Hotel
Osbourne Hotel
Plaza Hotel
Solimar Hotel
Mistra Village Hotel
Jerma Palace Hotel
Bernard Hotel
Topaz Hotel
Salini Resort Hotel
Santana Hotel
Seabank Resort & Spa

APARTMENTS

Midi Q1 Apartments
The Metropole
The Adelaide
Centre Court
Tigne Apartments
Balluta Mansions
Ta' Monita Apartments
Hal Sagħtrija - Gozo
Portomaso Apartments
Savoy Gardens Apartments
Blue Harbour Developments
Hillock Apartments
Fort Mansions
Martello Towers
Madliena Heights Apartments
Marina Apartments
Tas-Sellun Developments
Pendergardens
The Ivies Apartments
Village Gate Apartments
Santa Marija Apartments
Bilom - Tower Road
Cottonera Waterfront
Milner Grove
Pietro Floriani Mansions
The Gardens Apartments
AXT Properties Apartments
The Metropole Apartments
Tas-Sellun Residence
Centre Court Apartments

BANKS

FIMBank
FIMBank Mercury Tower
HSBC Bank Malta plc
Bank of Valletta
Lombard Bank
Credit Europe Bank
Finans Bank
Agribank

MISCELLANEOUS

Malta International Airport
German Embassy - Whitehall Mansions Ta' Xbiex
James Caterers
Skyparks
Smart City Malta
Tumas Group
Palm City
Plaza Shopping Centre
BMW Showroom
Kinds Showroom
McDonalds
Danish bakery
Golden harvest Bakery
Limestone Heritage
Malta Maritime Authority
San Giuliano Restaurant
Delicata Winery
Progress press
Abertax Factory
Durley Investmnts
Exalco House
Foster Clarks
Hili Offices
Luxe Pavillion

MISCELLANEOUS

Magro Bros
Mithna Showroom
Monsoon Sliema
Nationa Pool
Oracle Casino
Dragonara Casino
Pietà Boathouse
Whitehall mansions
Playmobil
San Anton Palace
Dar L-Ewropa
MV Corona
Time Square
Tourist Services
Villa Arrigo
Qube Services
IRISL Offices
Main Guard Offices refurbishments
Sun Island Offices
San Raffael Restaurant
Capitaneria
Child care Centre - B'Kara
Frejgatina Restaurant - Corinthia

CURRENT JOBS ENRUSTED TO SATARIANO

Holiday Inn Express
Dolmen Resort Hotel
La Vallette, Malta International Airport

Portomaso Laguna Apartments
The Adelaide Apartments
La Falconeria Hotel, Valletta

SATARIANO 

122, Valley Road, B'Kara
T 2149 2149 satariano.com